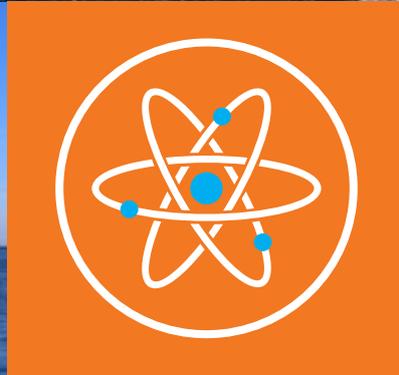




# Smart freight forwarding solutions





# Customised and integrated to take your business places

At Barloworld Logistics we believe the supply chain is a key enabler of a successful business strategy, while a smart freight forwarding solution is a key driver of a successful supply chain.

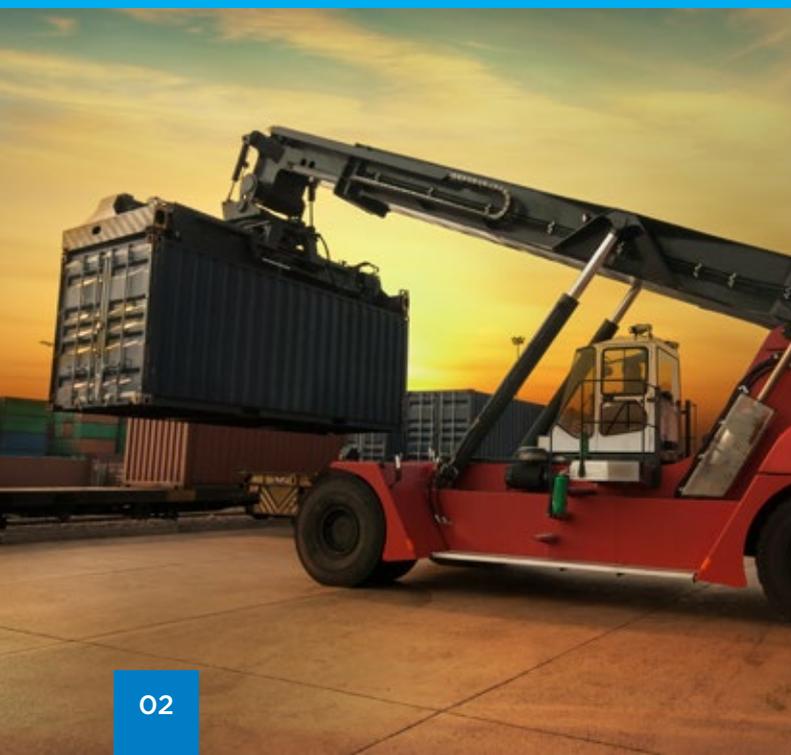
# Driven to deliver a competitive advantage

Established in 2001, Barloworld Logistics is an international provider of smart supply chain solutions in partnership with leading clients. Combining a smart approach with insight and foresight, we design, implement, operate and manage smart supply chain solutions that grow our clients' bottom line. Our services include Freight Forwarding, Supply Chain Management, Warehousing and Distribution, Inventory Management, Transport Management Services, Road Transport, Software and Environmental solutions.

## BUILDING INROADS INTO AFRICA

We believe Africa is rising. It's why we've invested in growing our resources and capabilities in emerging African markets. With a strong footprint in South Africa and the United Arab Emirates, we're strategically positioned to connect our clients to new markets and opportunities by moving their business into Africa.

Smart partnerships with local suppliers and a network of African agents enables us to extend our services into markets we do not currently operate in. It's how we offer competitive, integrated supply chain solutions throughout the continent. Innovative commercial models and a willingness to invest in assets where appropriate is how we build long-term relationships with clients and suppliers that drive business into Africa and deliver value both ways.



## ABOUT FREIGHT FORWARDING

# Smart freight forwarding solutions

Committed to delivering goods in the most efficient, cost-effective way, we make it our business to understand our clients' individual freight movements and delivery needs. We then combine the right suite of freight services with cutting edge technology and on the ground support to create a smart, customised solution that optimises the entire freight movement.

Leveraging the resources, skills and expertise within our business, we've extended our capabilities to offer specialised services to new and existing clients. From project cargo and abnormal loads, to heavy haulage and cross-border transport, we move, manage and handle a variety of cargo no matter its shape or size.

With operations and agents around the world, we have an established freight network along global trading routes. Coupled with our comprehensive understanding of local and international markets, customs requirements and excise laws, we move our clients' goods around the world on time, on target and on budget.





## SMART AUDITS

### Cutting costs and growing revenue

In order to ensure we constantly identify the smartest, most economical way to transport our clients' goods, we conduct regular freight audits to find innovative, cost-saving ways to deliver their goods better and faster.

## SMART SERVICE

### Service second to none

Committed to delivering exceptional service, we offer on-site freight specialists to manage and resolve our clients' freight forwarding and clearing needs. In tune with our clients' businesses, they manage and control invoices and increase communication and visibility in order to drive better performance. While a dedicated client training and support team ensures clients get the most out of their freight forwarding solution.

## AIR FREIGHT

### Raising expectations

Our comprehensive range of air freight services include:

- Consolidation services
- Air charters
- Custom brokerage
- Cross trades
- Cross port services
- Direct shipments

## SEA FREIGHT

### Smooth sailing for any cargo

We offer a variety of sea freight services, including:

- LCL consolidation
- Full container loads
- Cross trades
- Special equipment
- Reefer loads
- Conventional cargo
- RO/RO
- Containerised cargo
- Temperature-sensitive goods
- Heavy cargo
- Liquid and dry bulk
- Break bulk cargo
- Customs brokerage
- Vessel charters

## LCL/GROUPAGE

### Trademark service and delivery

Offering regular and dedicated services along well-established trade routes, our groupage service enables direct sailings and global reach through a network of offices and agents.

Our LCL/Groupage service the following trade lanes:

- Far East to Middle East, Africa and Europe
- Europe to the Middle East and Africa
- Middle East to the Indian Subcontinent and CIS countries
- Middle East to USA and Canada
- USA, Canada to the Middle East, the Far East, Europe and Africa





## OVERLAND TRANSPORT

### On-board and on track

In 2013, we merged our dedicated Transport business with Manline Group of companies to extend our service offering and expand our operations. With a fleet of over 1 000 vehicles, over 2 250 employees and more than 35 depots across southern Africa, our Transport business has the size, strength and expertise to deliver smart, customised transport solutions in and around Africa.

In partnership with Barloworld Transport and independent service providers, our Freight Forwarding and Clearing division offers a wide range of road transportation options for your cargo, including:

- Heavy-duty fleet
- Tractor units
- Trailers
- Pick-up units
- Reefer and dry containers
- GPS

## SEA - AIR TRANSPORT

### A smart alternative

Sea-Air is a cost-effective and sustainable alternative to air freight. As the exclusive handling agent for Sea-Air Transport (SAT) Germany,

we're bridging the gap between sea and air freight. We also provide air freight solutions for a number of African regions, executing special projects and offering customised solutions to suit any requirement.

## INFORMATION TECHNOLOGY

### Cutting edge to keep you updated

At Barloworld Logistics, we understand that visibility and communication is key to an efficient, effective supply chain. It's why our solutions are driven by innovative technology that enables clients to view, update and manage their cargo's transportation with real-time access to inventory data via the internet 24/7.

### Core Freight (ERP)

Our ERP gives clients 24-hour access to their shipping status, while its real-time interface can connect our clients' systems and ours, ensuring faster response times to customers.

### Track and Trace

World-class technology combined with smart IT solutions enable clients to track their cargo anywhere, any time, allowing for greater visibility and smarter decision making along the way.



## INVENTORY MANAGEMENT

### Taking stock of smart store solutions

Strategically positioned in trading hubs across the world, our multi-purpose dry and cool warehouses are suitable to house a variety of products, including:

- Confectionery
- Computers, accessories and parts
- Electronics
- Sports goods, textiles, garments, shoes, hardware, etc.
- Canned and bottled food
- Photographic equipment
- Food grade chemicals
- FMCG
- Temperature-sensitive goods
- Lubricants

While our value-added services and world-class 3PL facilities provide an advanced WMS that includes barcoding, cycle counting and customised reports, with smart distribution services also offered.

Our comprehensive co-packaging operations include:

- Sorting, stacking, racking, picking, packing and co-packing
- Palletisation, strapping, shrink and stretch wrapping
- Re-labelling and multi-label date stamping
- Documentation
- Retail distribution
- General and perishable cargo/project cargo
- Quality testing
- Programmed cycle counting and customer driven stock counts

- Inventory control
- Top-end warehouse management with RF scanning
- Reverse logistics

## PROJECT CARGO AND ABNORMAL LOADS

### Customised and cost-effective

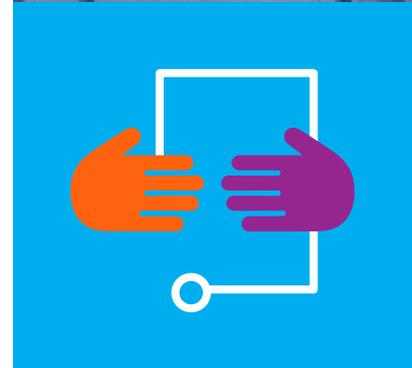
Leveraging the resources, services and expertise within our business, we move, manage and handle specialised cargo of any shape or size in and around southern Africa. End-to-end freight management combined with effective handling and clearing ensures cargo reaches its destination on time, every time.

### Abnormal loads

With a strong cross-border footprint and specialised fleet of abnormal vehicle combinations capable of carrying payloads of up to 230 tonnes, we have the resources, services and expertise of moving abnormal loads into sub-Saharan Africa.

Our abnormal load services include:

- State-of-the-art vehicles and load handling equipment
- Escort vehicles to accompany every load
- Computerised load planning
- Project management
- Warehousing and storage
- Daily tracking
- 24-hour control centres, real-time satellite tracking and on-board computers
- OEM accredited in-house workshops



## HEAVY HAULAGE

With heavy haulage operations in South Africa, Botswana, Zimbabwe, Zambia, DRC, Namibia and Malawi, we have a proven track record in moving cargo too large for abnormal fleets into southern Africa safely and cost-effectively.

Specialised Goldhofer trailers, dedicated escort vehicles, as well as multi-axle and modular solutions allow us to customise and extend trailers to move irregular-shaped and abnormal loads of up to 900 tonnes.

Our heavy haulage services include:

- Multi-axle, extendable trailers capable of carrying loads up to 900 tonnes
- Escort vehicles to accompany every load
- Computerised load planning
- A dedicated project team
- Daily tracking
- 24-hour control centres, real-time satellite tracking and on-board computers
- OEM accredited in-house workshops

## CROSS-BORDER

### Moving business into Africa

We pride ourselves on industry-leading transit times through Africa, and constantly strive to find faster,

smarter ways of moving our clients' businesses there. With a large fleet of bonded flat deck superlinks and triaxles across sub-Saharan Africa, our cross-border footprint extends to Mozambique, Zambia, Malawi, Zimbabwe, Botswana and Namibia with a strong presence in the Zambian Copperbelt.

Our cross-border services include:

- General and hazardous cargo
- Metals and minerals
- Project cargo
- Forwarding and clearing

## BARLOWORLD CRANES

### Lifting service to the next level

Set to become the premier lifting solutions provider in sub-Saharan Africa, Barloworld Cranes is a new division within our business designed to complement, improve and enhance our service to clients. Our own crane fleet ranges from 35 to 200 tonnes, however we have access to heavier lifting capacities should our clients require this.

Our crane services include:

- Crane Hire
- Rigging Studies
- CAD Studies
- Site Inspections
- Risk Assessments
- Project Management
- Value added services





# Contact details

To find out how we can take your business places, visit [www.barloworld-logistics.com](http://www.barloworld-logistics.com) or contact one of our Freight Forwarding offices.

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